



Sindh Rural Support Organization (SRSO) is non for profit organization working since 2003 for rural communities to harness their potential. Currently Sindh is confronted with high unemployment in its rural zones. To cope with this SRSO is supporting dwellers of rural union councils in Sindh with technical and vocational trainings. SRSO believes that the right training for right people can equip them with the skills to adjust in relevant markets and earn that ultimately will contribute in poverty reduction. SRSO is implementing Sindh Union Council Community Economic Strength Support Program in two districts of Sindh i.e. Larkana and Kamber ShahdadKot. Under the said Programme SRSO is to train number of individuals. Hence SRSO endeavors to secure the services of a consultant with extensive experience either with SRSO and / or other leading INGO/NGOs to conduct market assessment and identify potential trades, determine the number of individuals to be trained for each trade, criteria and methodology to identify potential beneficiaries for TVS trainings.

Market Assessment Specialist:

Qualification: Master Degree in a relevant Area/ MBA Marketing

Experience: Minimum of 10 years work experience relevant to the function. Demonstrated experience in implementing and managing projects similar in nature and level of complexity, must have extensive knowledge of Technical and vocational skills sector and completed similar research work for development sector. Must conducted Research in market assessment having Experience working for RSPs or similar humanitarian/development Organization.

Age: 30 to 40 years

Employment Type: Individual Consultant

Candidate: Male and Female both can apply

Language: Written Fluency in English and grip over local language.

Essential Competency:

- Research design and methodology
- Database technology and data management
- Effective Report Writing
- Communication skills
- Planning and Organizing

Job Description:

- Review current SRSO policies for technical and vocational trainings
- Review available trade lists
- Review and analyze available (secondary) data of relevant markets & design market assessment.
- Share the design of assessment and expected output with Programme Management
- Conduct Market Study of each potential trade and Share the findings through presentation with Programme Management.
- Share first draft of the assessment and final report.
- Share the list of potential trades and get a list of trade finalized in consultation with Programme management.
- Based on market study determine ratio of population for each trade & Set criteria to identify potential trainees in certain trades.
- Design and share the methodology for beneficiaries' identification in consultation with Programme Management.

TVST Officer:

The position requires a person, who can identify the hidden potential of the rural youth by analyzing micro investment plans, by conducting meetings with Community Leaders households for identifying suitable candidate for new training, capable to identify choices of technical and vocational trainings for trainees. TVST Officer can identify innovative potential trades for training of future trainees that may viable economically and socially, maintain record of trade wise batches and coordinate with BDO for marketing.

Qualification: University level qualifications (Bachelor's degree) in a relevant area.

Experience: Minimum of 4 years work experience relevant to the function and Demonstrated experience in implementing and managing projects similar in nature and level of complexity, having working experience for RSPs or similar Humanitarian/development organization.

Employment Type: One year Contractual Job.

Age : 22 – 35

Candidate: Male and Female both can apply

Language: Written Fluency in English and grip over local language.

Job Description:

- Review TNIs of CI members
- Review given market study and finalize potential trades for gender and settlement
- As per demographic information and market Assessment identify and report trades and market requirements for TVS Trainings
- Conduct meeting with TVST potential house hold and explore potential member/siblings of the CI household for conducting TNAs
- Compile TNA data and prepare batches based on TNA and share the same with District Training Officer
- Maintaining record of new TNAs, trained Trainees, Business contacts.
- Sharing weekly and monthly TNA reports

Essential Competencies:

- Computer Literate
- Reporting
- Team working
- Communication skills
- Planning and Organizing

Business Development Officer:

We are looking for an innovative and driven business development officer to join our growing team. The individual in this role would be responsible for analyzing our customer base and current sales strategies and identifying opportunities to increase efficiency and profitability. We are seeking a candidate who is creatively-minded and eager to think outside the box when it comes to our customers and their needs. Candidates with a background in sales who are analytically minded and motivated will do well in this role

Qualification: University level qualifications (Bachelor's degree) in a relevant area.

Experience: Minimum of 4 years work experience relevant to the function having working experience of RSPs or similar Humanitarian/development organization.

Employment Type: One year Contractual Job.

Age: 22 to 35

Candidate: Only Male required

Language: Written Fluency in English and grip over local language.

Job Description:

- Identify available business / employment opportunities in certain trades at local level
- Conduct market survey activities for potential trades and testing of newly designed products
- Assist in preparing feasibilities for small businesses plans at local level for new business groups/ individuals
- Interact / visit training groups during training or production centers
- Participate in Exhibitions / festivals and seminars to marketing craft work of BDGs
- Coordinate local, national level marketstakeholders.
- Develop market linkages of trained graduates and maintained record of business contacts
- Maintain data of business groups / practically engaged in business / employment
- Compile field study reports and case studies

Required Skills and Competencies:

- Computer Skills
- Reporting
- Communication skills
- Planning and Organizing
- Cognitivity

SRSO provides equal opportunity for all equally qualified male & female including the physically challenged candidates. Women & minorities are encouraged to apply& local candidates will be preferred. No TA/DA will be admissible. Only shortlisted candidates will be contacted. The competent authority reserves the right to reject any or all positions. Interested applicant submit their updated CV and concept note for the said market study to HR through courier only, **latest by 10 June , 2018. Please mark clearly on the envelop position applied for.**

Human Resource Department:

Address: SRSO Head Office- Complex, Near Taj Petrol Pump Shikarpur Road Sukkur.